



Whoops! Knowledge

Your POS measurement is broken





## The POS predicament

### Investment is being detracted from POS:

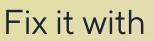
- + Budgets are tighter than ever, yet the cost of raw materials continues to rise
- + The retail environment has dramatically changed, causing uncertainty
- + Measuring the ROI of POS is notoriously difficult
- + There's a lack of intelligence around the effectiveness of POS

## Making informed decisions

Marketers are unable to measure the true effectiveness of campaigns, impacting the ability to make strategic decisions.

Retail X delivers quantitative measurement on campaign performance, amplifying the impact of your POS while quantifying innovation.

Watch a short <u>video</u> tour of Retail X

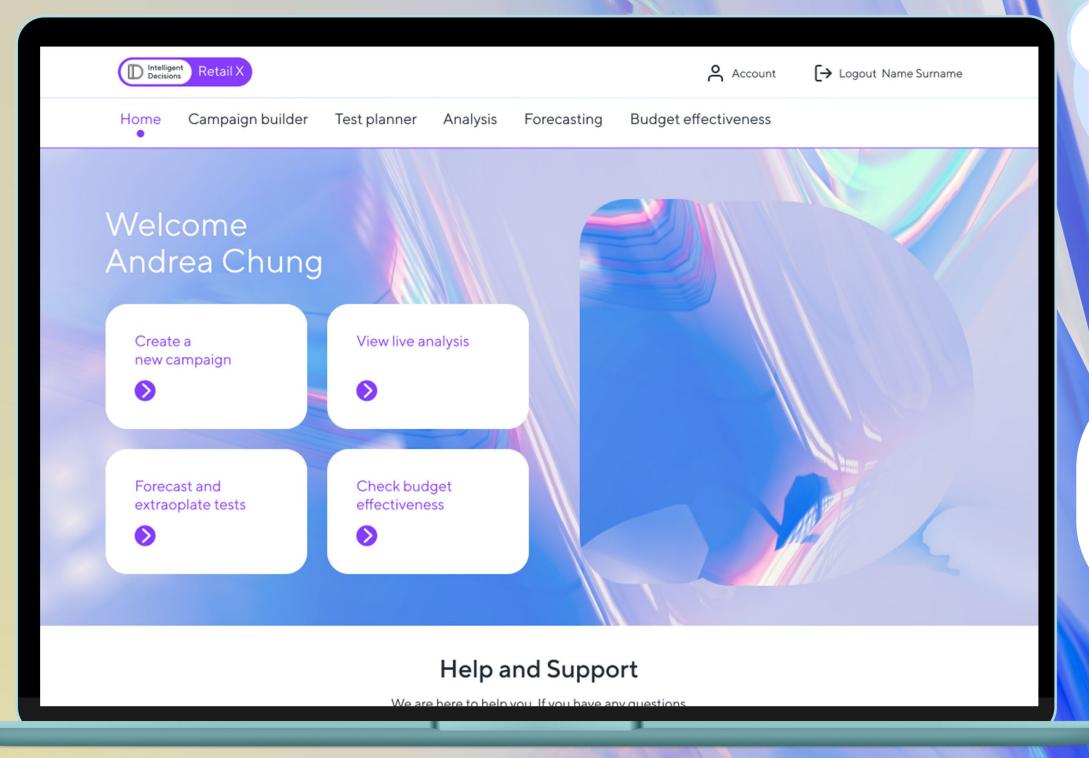














4.1 A 1 indicate

4.1 indicates \$4.10 generated for every \$1 spent.

# Fix your broken POS measurement with Retail X

Drive a data-driven test, learn and optimize culture into your POS execution with Retail X.

- + A robust data framework measures your POS ROI
- + Utilise your data to create efficiencies in execution and effectiveness
- + Interpret your data to understand what's driving the effectiveness of POS
- + Demonstrate conversion with one KPI (e.g. 1 FSDU format) and then scale

### Impact + Effectiveness

Retail X's unique ROI indicator enables benchmarking against previous campaigns.

- + Achieve a global view of POS performance
- + Scale successful and optimize lower performing POS campaigns.
- + Compare sales contribution by campaign to optimize spend and customer reach

#### Ready to get started with Retail X?

Book a bespoke demo:

hello@indicia.konicaminolta.com